

SAP Ariba training offer





Introducing SAP Ariba into an organizational structure brings with it many benefits, but fully exploiting the potential of this advanced tool requires technical implementation, but also the ability of the staff team to use and understand its functions.

Therefore, **SAP Ariba training** is a key element in ensuring the full effectiveness of using the system.

Benefits

- ✓ **You take advantage of full process automation** minimizing the time and costs involved.
- ✓ **You have the skills to manage supplier relationships effectively.**
You negotiate more effectively and increase purchasing flexibility.
- ✓ By using SAP Ariba more efficiently, you **reduce procurement costs and increase the profitability of your business.**
- ✓ **You understand the role of SAP Ariba in optimizing your supply chain** – so you can react faster to market changes and increase competitiveness.

Our training courses are designed for practical application in a business environment. We focus not only on imparting theoretical knowledge but also **on developing practical skills** that you will immediately apply in your daily work.

As part of our training, we provide:

Case studies and simulations



Through realistic business scenarios, we provide hands-on experience in problem-solving and decision-making related to the use of SAP Ariba.

Practical workshops



We organize interactive workshops where participants actively pursue business cases. In addition, we are ready to organize workshops at your company's premises, adapting to individual preferences and needs.

Solutions to real challenges



We focus on identifying and solving real challenges you may face in your work.

Flexibility to adapt



Our training packages are flexible and tailored to your individual needs. Regardless of the experience level of the participants, our training courses provide practical knowledge that you will immediately implement in your daily work.

Additional access to educational material



We offer the option of additional access to dedicated user manuals and instructional videos, enabling an even deeper dive into SAP Ariba.

Post-training support



Our offer also includes post-training support, allowing further consultation and access to training materials.

Our experts not only have extensive experience in conducting many successful SAP Ariba implementations but also have certified competence. **Each of our instructors is a certified SAP Ariba specialist**, which demonstrates their advanced knowledge of the system.

Our consultants have primarily practical experience in maintaining the SAP Ariba system. Their knowledge encompasses both technical and practical aspects, allowing them to deliver training that is not only theoretical but also strongly rooted in real business situations.





Package I

- 1 pre-training meeting with Administrator/Key Users
- Training program tailored to your needs and the level of experience of all participants
- Presentation of best practices and guidance tailored to your area
- Duration of training: 2 days/4 hours per day
- Time set aside at each meeting for Q&A - answering user questions
- Training summary document with recommendations and solutions developed
- Provision of a recording of the training



Package II

- 1 pre-training meeting with Administrator/Key Users
- Preparation of case studies for practical simulations
- Training program tailored to your needs and the level of experience of all participants
- Presentation of best practices and tips tailored to your area
- Presentation of the latest functionalities of the SAP Ariba system for the module in question
- Duration of training: 2 days/6 hours per day
- Time reserved at each meeting for Q&A - answering user questions
- Training summary document with recommendations and developed solutions
- Provision of a recording of the training
- Post-training consultation session (e.g. after one month) to answer additional questions from users



Package III

- 1 pre-workshop meeting with Administrator/Key Users
- Workshop to develop a list of changes and improvements to be made to the system
- Preparation of case studies for practical simulations
- Training program tailored to your needs and the level of experience of all participants
- Presentation of best practices and tips tailored to your area
- Presentation of the latest functionalities of the SAP Ariba system for the module in question
- Duration of training: 2 days/6 hours per day
- Time reserved at each meeting for Q&A - answering user questions
- Training summary document with recommendations and developed solutions
- Provision of a recording of the training
- Post-training consultation session (e.g. after one month) to answer additional questions from users
- Post-training consultation session for Administrator/Key Users to discuss the list of changes and improvements developed

Sample Scope of Training: SAP Ariba Sourcing Module

We would like to provide a brief example of a training scope that can provide a starting point for customization to your individual needs. The example scope includes:

- 1. Introduction to SAP Ariba Sourcing:**
 - a. Overview of the module's functions and benefits
 - b. Familiarity with the user interface and key elements
- 2. Creating and managing sourcing events and sourcing projects:**
 - a. Process of creating and configuring sourcing event
 - b. Managing suppliers and responding to inquiries
 - c. Management of tasks and events within a sourcing project
 - d. Cost analysis and negotiation in SAP Ariba Sourcing
- 3. Advanced sourcing functions:**
 - a. Use of the module's advanced tools and functions
 - b. Sourcing strategies and adaptation of processes to industry specifics
 - c. Use of Ariba Discovery
 - d. Leveraging the capabilities of the Sourcing Library
 - e. Scoring and team grading of events
- 4. Case Studies and Practical Simulations:**
 - a. Practical application of knowledge in real-life scenarios
 - b. Problem-solving in sourcing simulations
- 5. Questions and Answers**

Please note that the above scope is only an example. We are flexible and ready to tailor the training content to your specific requirements and business objectives. We aim to deliver training that fits perfectly within your organization. We encourage you to discuss the customization of the training scope.

We encourage you to ask questions and raise any additional requirements. Our team is ready to provide comprehensive information about the qualifications of our instructors and the customization of training to meet your individual needs.

**Give your organization a competitive advantage
with our advanced SAP Ariba training courses.**

apollogic

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**Contact us and discover the potential
of SAP Ariba for your organization!**

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