



A modular approach to digital procurement with SAP Ariba: Source to Contract & Procure to Pay



Get off to a flying start with SAP Ariba - with a modular approach, a flexible implementation strategy and the option for further expansion

In many companies, procurement still relies on spreadsheets, emails, and scattered tools, making cost control difficult and slowing execution. SAP Ariba is a platform that streamlines and automates the entire process - from sourcing to payment.

A modular start with SAP Ariba is designed for companies that want to organize their procurement without months-long projects quickly. Ready-to-deploy packages enable digitalization in selected areas, with easy scalability and our support at every stage.



We offer implementation in two key areas:

- **Source to Contract (S2C)** – the processes of selecting suppliers, negotiating and signing contracts
- **Procure to Pay (P2P)** – operational purchases and invoices

SAP Ariba Source-to-Contract (S2C)



Starter Pack

– a quick overview of SAP Ariba's capabilities in practice

Functional scope:

- RFX procurement events
- supplier onboarding and qualification
- basic supplier assessment
- basic reports

Ideal for:

Suitable for smaller procurement teams, companies with a simple procurement structure, or those wishing to quickly test how Ariba works with a limited number of users and processes.

Lead time:
10 weeks



Standard Package

– a streamlined procurement process

Functional scope:

- RFX events and procurement projects
- Supplier onboarding and qualification
- Supplier evaluation
- Contracting process, clause database
- Customised reports
- Integration of users and master data

Ideal for:

Suitable for medium-sized and large companies looking to streamline and standardise their sourcing processes, improve supplier management and implement control over contract management. It is ideal for organisations with increasingly complex procurement needs.

Lead time:
14 weeks



Enhanced Package

– operational procurement fully integrated with your ERP

Functional scope:

- RFX events and procurement projects
- Supplier onboarding and qualification
- Supplier evaluation
- Contracting process, clause database
- User and master data integration
- Supplier integration
- Requirements and results integration

Ideal for:

Suitable for complex organisations that require a high degree of automation and integration. A package for companies that take a strategic approach to procurement and have high expectations of the tool.

Lead time:
20 weeks +

SAP Ariba Buying (Procure-to-Order)



Starter Pack

– a quick overview of SAP Ariba's capabilities in practice

Functional scope:

- Guided Buying
- catalogue purchasing
- punchout catalogues
- basic approval workflows
- basic reports

Ideal for:

Companies that want to get started quickly with cloud-based procurement and don't need advanced configuration. Ideal for procurement departments that previously relied on emails and Excel spreadsheets.

Lead time:
8 weeks



Standard Package

– a streamlined procurement process

Functional scope:

- Guided Buying
- catalogue-based purchasing
- punchout catalogues
- comprehensive approval workflows
- customised reports
- user and master data integration

Ideal for:

Medium-sized organisations that need greater control over procurement, budget management and compliance with procurement policies. It works well with a larger number of users and types of purchases.

Lead time:
12 weeks



Enhanced Package

– operational procurement fully integrated with your ERP

Functional scope:

- Guided Buying
- catalogue-based purchasing
- punchout catalogues
- comprehensive approval workflows
- customised reports
- budget control
- user and master data integration
- order integration
- supplier integration

Ideal for:

Companies wishing to tailor the solution to their specific processes and integrate it with their ERP system. The best choice for organisations seeking a long-term, scalable procurement solution.

Lead time:
16 weeks +

The benefits of implementing SAP Ariba



Full digitalisation of the procurement process

Better control over costs

Faster and simpler processes

Easier supplier management

A secure cloud-based platform

The option of phased implementation

A globally proven solution

Why Apollogic?

- ✓ Experience in SAP Ariba projects
- ✓ A certified team of experts with many years' experience in procurement digitalisation
- ✓ A flexible model of cooperation
- ✓ Full post-implementation support
- ✓ Integration with SAP ERP (e.g. SAP S/4HANA, ECC)
- ✓ We deliver business value

Ask us for more details!

Would you like to find out more or discuss the details of the implementation? Please get in touch!